# **Second Quarter**









Consolidated results July 28<sup>th</sup>, 2021



## Second Quarter 2021 Consolidated results

## Maurizio Bezzeccheri CEO



#### Key highlights of the period



Operational performance	Financial results	ESG positioning	Push on renewables		
Consolidation of EGPA as of Q2 2021 Volume recovery in Dx in all the countries Positive tariff adjustment in Dx São Paulo <sup>1</sup>	<ul> <li>+53% EBITDA in Q2 2021 vs PY, with a relevant contribution of EGPA<sup>2</sup></li> <li>+96% Group net income growth vs PY<sup>2</sup></li> <li>Gross debt broadly in line excluding EGPA</li> </ul>	Structure simplification: Agreement with GEB Moody's upgraded Enel Américas' rating Confirmation of S&P IPSA ESG Tilted Index	Start of operations Lagoa dos Ventos (716 MW) 3.1 GW capacity in execution Strong pipeline of 44 GW, supporting our growth strategy		

#### (1) Average Fx of the period, except for Argentina, which uses end-of-period FX. Panama is a dollarized economy, (2) Collected income / billed income





#### Macro-scenario

Recovery of electricity distributed to pre-pandemic levels



## **Industrial Growth: Gross CAPEX**

Significant increase in Renewables CAPEX dedicated to EGPA's new capacity



(1) Asset management - CAPEX related to investments for recurring asset maintenance; Asset development - Growth investments in generation and networks (quality programs smart metering); Customers - 5 CAPEX related to customers (Enel X (e Home, e-Industries), Network connections); (2) Thermal generation business' includes trading business.



(1) As of June 30, 2021. Pipeline does not include 5 MW project of storage capacity in Colombia.(2) Considers projects under construction with a COD of 2021, 2022 and 2023.

## **Generation operational highlights**

Strong growth in net production and energy sales from continued operations and EGPA





(1) Includes 0.7 GW of hydro capacity from EGPA (2) Includes spot sales

#### **Networks operational highlights**

Improvement in quality indicators across all countries





Average

	H1 2020	H1 2021
ntina	15.9%	20.1%
	13.6%	13.6%
bia	7.5%	7.7%
	8.3%	8.6%
age	12.5%	13.1%



5.0

5.4

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## **Enel X and Retail operating highlights**

Strong growth in charging points and energy sold





#### ESG highlights

Our commitment is part of our business model

2<sup>nd</sup> edition - Circular Economy School Credit and equity updates Transparency and governance Showcasing the importance of Moody's upgraded Enel Américas' ٠ Total Tax Contribution Report spreading the culture of rating to "Baa2" from "Baa3" Link to full document circular economy in Latam with Stable outlook \_ll pwc Open to stakeholders in all the Enel Américas confirmed in the ٠ countries we operate in, with more than S&P IPSA ESG Tilted Index **Total Tax Contribution** Enel Américas 2020 220 participants May 202 Significant ٠ improvement on Deepen our understanding of the role FTSE4Good score (4.1 out of 5) that the circular economy can play in terms of economic competitiveness and sustainability for Enel Américas Engagement policy approved on July 28th



#### Lagoa dos Ventos

Largest wind facility currently in operation in South America



#### Enel Green Power's largest wind farm worldwide

"As our largest wind facility in the world, Lagoa dos Ventos represents a significant step forward for our sustainable growth, while also supporting the green recovery in Brazil, further contributing to the diversification of the country's energy mix."

Salvatore Bernabei, CEO of Enel Green Power



Details on the project

Location	State of Piauí, Brazil
Investment	BRL 3 bn
Installed Capacity	716 MW
Expected production	~3.3 TWh

510 MW have 20-year power supply contracts with a pool of distribution companies (regulated market), while the output from the remaining 206 MW will be sold on the free market

Additional capacity	396 MW (1.1 GW total)
Expected production	~1.7 TWh (~5.0 TWh total)
COD	2022

#### **Corporate structure simplification: Enel Colombia**

Agreement with GEB paves the way for future growth in Colombia & Central America





## Second Quarter 2021 Consolidated results

# Aurelio Bustilho



### Financial highlights (US\$ mn)

Significant improvement of adjusted EBITDA due to operational results



	Q2 2020	Q2 2021	Δ% ΥοΥ	H1 2020	H1 2021	Δ% ΥοΥ	Quarter highlights
Reported EBITDA	623	951	52.7%	1,471	1,692	15.0%	EBITDA improvement due to better operational results and
Adjusted EBITDA <sup>1</sup>	623	841	35.1%	1,471	1,662	12.9%	strong performance of EGPA
OPEX	-361	-410	13.6%	-808	-820	1.4%	Group net income recovery
Total net income	166	256	53.8%	476	544	14.3%	boosted by <b>better results</b> and <b>EGPA</b>
Reported Group net income <sup>2</sup>	89	175	95.8%	297	358	20.6%	Lower FFO due to higher NWC and taxes
FFO	335	302	-9.8%	462	488	5.6%	
Net debt (H1 2021 vs FY 2020)				4,426	5,663	27.9%	Excluding EGPA, <b>Net debt</b> increased 13% vs PY

#### **EBITDA breakdown: Q2 2021 results**

Recovery in all our business lines



EBITDA evolution by business line (US\$ mn)

EBITDA by country (US\$ mn)







#### Generation business: Q2 2021 results

EGPA and better results of continued operations led to significant EBITDA growth

#### Focus – EGP Américas Consolidation as of April 1st, 2021 Main operational KPIs Main financial KPIs Installed capacity (GW) Net production (TWh) EBITDA breakdown Net debt breakdown<sup>1</sup> 3.4 3.9 18% Ś ţĝz 1.4 0.5 0.3 0.1 0.2 38% ഉ ച 1.8 1.9 US\$ 127 mn US\$ 639 mn 59% $\mathbb{J}$ 0.8 1.0 2.9 82% 3% By country By country Argentina Colombia Argentina Colombia Brazil Peru C. America Brazil Peru C. America

(1) Capital contribution received from the merger is not included in EGPA's net debt. Including the capital contribution, EGPA's net debt is zero

#### **Networks business : Q2 2021 results**

EBITDA evolution (US\$ mn)

Strong EBITDA recovery in Brazil and Colombia

## **C** Américas

57%

Colombia

Peru

#### EBITDA by country (US\$ mn)



## Cash flow (US\$ mn)

FFO improvement due to consolidation of EGPA





(1) Net working capital; (2) Funds from operations; (3) CAPEX accrued gross of contributions and connections fees. Differences between CAPEX accrued and CAPEX paid are included in the NWC.; (4) Free cash flow <sup>19</sup>

## Debt (US\$ mn)

#### Gross debt stable excluding EGPA consolidation





(1) Gross and net debt exclude accrued interests and adjustments after derivatives;
 (2) Calculation does not include pension fund liability in Dx Sao Paulo;
 (3) Cash and cash equiv. + 90-day cash investments;
 (4) Others: UF. Dec. 20: 0.18% and Jun. 21: 0.10%; EUR. Dec. 20: 0.00% and Jun. 21: 0.13%



#### **Closing remarks**

Operational recovery across all businesses and geographies Strong EBITDA growth in Q2 2021 with a relevant contribution of EGPA Positioning the company as one of the best ESG players in the sector for Latam Start of a greener phase of growth with the incorporation of EGPA into Enel Américas



# **Second Quarter**











#### Annexes

## **Regulation Update Q2 2021**



- ENRE Nº 106/2021 Increase in Edesur's tariff, translating into a 21.8% VAD increase
- SE 440/21 Updated generation remuneration by +29% (linear adjustment, retroactive to February 2021)
- On June 29, 2021 ANEEL's board of directors approved the new values of the tariff flags: Yellow 1,874 BRL per 100kWh, Red-1 3,971 BRL per 100kWh and Red-2 9,492 BRL per 100kWh. These values are ~50% higher than previous one for flag Red-2.
- Normative Resolution 895/2020 was amended to include the possibility that hydroelectric plants that have already renegotiated the hydrological risk in 2015, under the terms of the old legislation, may do so due to the new regulation.
- Res. 40172/2021 Proposes a maximum tariff increase for the remuneration of projects to expand coverage, which shall not exceed 1% of the distribution charge.
- Res. 40179/2021 Long-term contracting auction for electric power generation projects and the parameters for its application are defined.
- COES Technical Procedure N° 31 was modified by Osinergmin Resolution N° 092-2021-OS/CD changing natural gas prices declaration to audited prices including all natural gas supply chain (production, transport and distribution).



(8)

- **Panama** Participation in the subcommittees of the National Assembly on electricity sector issues: Bill 258 Self-Supply System (Approved in First Debate), and Law 162 on Electric Mobility (Approved in First Debate).
- **Panama** Participation in the working groups of the Energy Secretariat for the development of the Energy Transition Strategy.
- Costa Rica Review of Resolution RE-0143-JD-2021

#### **Operating exhibits**

Net installed capacity and Total net production: Breakdown by source and geography

	Net installed capacity (MW)										
MW	Large Hydro	Hydro EGPA	Wind	Solar	<b>Oil-Gas</b>	СССТ	Coal	Total			
Argentina	1,328	0	0	0	1,169	1,922	0	4,419			
Brazil	1,038	234	1,628	1,072	0	319	0	4,291			
Colombia	3,097	0	0	86	180	0	226	3,589			
Peru	792	0	132	179	730	457	0	2,292			
Central America	0	545	0	62	0	0	0	606			
Total	6,256	778	1,760	1,399	2,079	2,698	226	15,197			

	Total net production (GWh)										
GWh	Large Hydro	Hydro EGPA	Wind	Solar	Oil-Gas	ССGТ	Coal	Total			
Argentina	1,084	0	0	0	213	5,650	0	6,947			
Brazil	1,594	289	1,781	389	0	355	0	4,408			
Colombia	6,229	0	0	28	6	0	122	6,384			
Peru	2,521	0	150	95	549	1,142	0	4,457			
Central America	0	687	0	21	0	0	0	708			
Total	11,428	975	1,931	533	768	7,147	122	22,904			



## **Operating exhibits**

Distribution companies



Distributor	Clients	Energy sold (GWh)	SAIDI (hours)	SAIFI (times)	Energy losses (%)	City, Country	Concession area (km²)	Next tariff review
Edesur	2,526,437	15,888	14.7	4.9	20.1%	Buenos Aires, Argentina	3,309	2023
Enel Dx Rio	3,008,447	11,228	10.0	5.4	21.6%	Niteroi, Brazil	32,615	2023
Enel Dx Ceará	4,028,883	11,866	13.6	5.1	15.8%	Fortaleza, Brazil	148,921	2023
Enel Dx Goiás	3,252,777	14,469	16.3	8.6	11.1%	Goias, Brazil	336,871	2023
Enel Dx São Paulo	7,967,801	40,350	7.2	3.6	10.5%	Sao Paulo, Brazil	4,526	2023
Enel-Codensa	3,662,936	13,834	6.5	5.3	7.7%	Bogota, Colombia	26,093	2024
Enel Dx Perú	1,472,721	7,578	6.8	2.4	8.6%	Lima, Peru	1,602	2022
Total	25,920,002	115,213	-	-	-	-	-	-

#### **Financial exhibits**



	Q2 2021	Q2 2020	∆ уоу	H1 2021	H1 2020	∆ уоу
Revenues	3,431	2,485	+38%	6,658	5,701	+17%
Gross Margin	1,361	983	+38%	2,512	2,280	+10%
OPEX	-410	-361	+14%	-820	-808	+1%
Reported EBITDA	951	623	+53%	1,692	1,471	+15%
D&A <sup>1</sup>	-300	-265	+13%	-572	-569	+0%
EBIT	651	358	+82%	1,121	903	+24%
Net financial results	-48	-61	-21%	-129	-175	-26%
Non operating results	1	2	-70%	1	3	-71%
EBT	603	299	>100%	993	730	+36%
Income taxes	-347	-132	>100%	-448	-254	+76%
Minorities	-81	-77	+5%	-186	-179	+4%
Group Net Income	175	89	+96%	358	297	+21%

#### **Financial exhibits**

EBITDA and Net Income breakdown





#### (1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Netwoks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.







Brazil (US\$ mn)



		Generation	1		Networks <sup>1</sup>			Total <sup>2</sup>				
	Q2 2020	Q2 2021	%	Q2 2020	Q2 2021	%	Q2 2020	Q2 2021	%			
Revenues	99	324	226%	1,398	1,909	36%	1,435	2,158	50%		For	aleza
OPEX	-6	-24	298%	-188	-188	0%	-214	-230	8%			MW*
EBITDA	30	156	424%	180	259	44%	191	401	110%			•
Net Income	17	103	492%	-8	56	-808%	-12	201	-1835%			
iross Capex	7	175	2421%	168	333	98%	173	504	192%	Cachoeira Dourada 655 MW*	Brasilia	
Net Production GWh)	581	3,415	488%	-	-	_	581	3,415	488%	Cien	° ••*	C Rio d
nergy Sales GWh)	7,404	11,316	53%	37,536	40,018	7%	-	-	-	2,100 MW		Volta Grand
v. Spot Price SUS/MWh)	31	38	23%	-	-	-	31	38	23%		Enel Dx São Paulo	_
nergylosses %)	-	-	-	13.6%	13.6%	-	-	-	-		Clients: 7.8	1
Customers (Th)	-	-	-	17,943	18,258	2%	17,943	18,258	2%			

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments; (3) Southeast/Central-west region

 Customers (Th)
 3,567
 3,663
 3%
 3,567
 3,663
 3%

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

## Colombia (US\$ mn)





30

Peru (US\$ mn)



0		Generation <sup>1</sup>			Networks <sup>1</sup>			Total <sup>2</sup>		
۲	Q2 2020	Q2 2021	%	Q2 2020	Q2 2021	%	Q2 2020	Q2 2021	%	
Revenues	105	142	35%	205	224	9%	277	328	18%	
OPEX	-16	-19	22%	-14	-17	22%	-30	-35	15%	Piura 336 MW*
EBITDA	55	81	48%	61	56	-7%	114	135	18%	
Net Income	30	40	33%	24	23	-3%	51	60	17%	
Gross Capex	11	13	25%	19	34	77%	30	47	59%	Enel Gx Perú
Net Production (GWh)	1,403	2,343	67%	-	-	-	1,403	2,343	67%	Peru 792 MW*
Energy Sales (GWh)	5,129	5,830	14%	3,693	4,057	10%	-	-	-	Lima Enel Gx Perú
Av. Spot Price (\$US/MWh)	6	10	55%	-	-	-	6	10	55%	859 MW*
Energylosses (%)	-	-	-	8.3%	8.6%	-	-	-	-	Hydro plant     Thermal plant     Networks and users
Customers (Th)	-	-	-	1,440	1,473	2%	1,440	1,473	2%	Networks end users     Net installed capacity

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

#### Central America (US\$ mn)







Hydro plant

Solar plant

## **Financial exhibits**

Liquidity and credit profile



Liquidity (US\$ m)	Total	Used	Available
Committed credit lines	1,361	120	1,242
Cash and cash equivalents <sup>1</sup>	1,529	0	1,529
Total liquidity	2,890	120	2,771

Credit Profile as of June 2021	S&P	Fitch	Moody's
LT international debt	BBB-	A-	Baa2
LT local debt	-	-	-
Outlook (Int'l)	Stable	Stable	Stable
Shares	-	1st Class Level 1	-

#### **Corporate governance structure**







#### **Board composition**





#### **CEO's short-term variable remuneration**





# Q2 2021 Consolidated results



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## **Q2 2021 Consolidated results**

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